

In-Depth Industry Knowledge

aMind Solutions brings specialized domain, architectural, and technical expertise to a broad range of functional areas:

- Order capture
- Product and price modeling
- Deal management
- Supply chain integration of order fulfillment
- Product expertise
- Siebel – Product and Price Master
- Siebel – Order Capture Processes
- Siebel Deal Management
- Web self service enablement

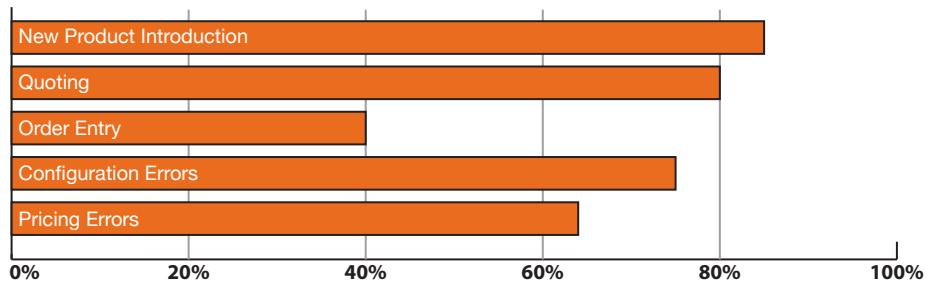
Streamline the Sales Process for Higher Revenue, Lower Costs, and Increased Customer Satisfaction

Wherever you are in the implementation lifecycle, aMind Solutions ensures optimal results for your Siebel-based order management project. Offering the best value and the fastest time-to-market, aMind delivers an end-to-end solution, with a 100% success rate for on-time and on-budget cross-system projects. aMind has successfully rescued point solution projects from failure with its Rapid Deployment methodology. And aMind’s Targeted Solution Review helps clients get back on course with a more informed, realistic, and ultimately successful path to implementation.

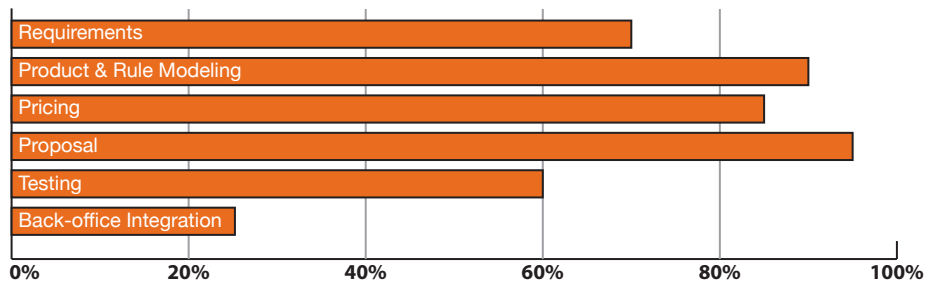
aMind Solutions ensures your Siebel-based order management solution meets your strategic objectives for an end-to-end, multi-channel order capture solution

Proven Results

Project Savings by Area



New Product Introduction Savings



Maximizing the Return on Your Oracle/Siebel Investment

Selecting the core software for your new system is only the beginning. Even with industry-leading software such as Oracle’s Siebel Order Management, your company faces the daunting process of analyzing, designing, configuring, developing, and implementing the exact solution you need. Without deep Siebel and domain business process expertise, the risk is high of project failure, lower than expected return on investment, and cost overruns.

Identifying the correct level of customization is critical to success – too little and your unique business needs aren’t met, too much and the cost of ownership and upgrade efforts become prohibitive. You need a partner with extensive Siebel and order management experience as well as deep industry knowledge to avoid these pitfalls.

A Trusted Partner for Siebel Implementations

aMind Solutions ensures a successful, cost-effective, and highly-maintainable deployment of your end-to-end order capture solution. Founded by former Siebel engineers and architects with the goal of making the software they designed successful in the real world, aMind Solutions offers unparalleled expertise, leading-edge technology, and best-in-class methodologies. aMind delivers turn-key application installations that maximize return on investment, competitive advantage, and satisfaction with Siebel solutions.

Quoting Time Reduced 80%

Client

PitneyBowes, a major document workflow and mail performance improvement systems provider

Challenge

Consolidate disparate quoting and pricing systems, eliminate rogue pricing, and speed quoting time from one week to one day

Solution

A centralized product and pricing master and quotation system, enabling sales people to configure, price, and quote complex equipment and services on-the-fly

Projected Benefits

- 80% reduction in quote turnaround time
- Reduced revenue leakage by 0.3% by enforcing contract terms
- Eliminating rogue pricing resulted in a 0.5% reduction in revenue leakage

In-Depth Industry Knowledge

aMind Solutions brings industry-specific functional knowledge to your project in:

- Telecommunications
- High Tech/Manufacturing
- Financial Services



Out-of-the-Box or Custom Implementations – aMind Saves You Time and Money

Unlike jack-of-all-trades systems integrators, aMind Solutions has a singular focus: the successful deployment of Siebel Order Management solutions. In fact, aMind Solutions has replaced generalized systems integrators in failing projects in one-third of all its implementations. Our laser-like focus and deep expertise sets aMind Solutions apart from other companies and ensures your enterprise receives maximum benefit with:

- Faster, more cost-effective, and higher quality results than in-house or non-specialized integrators
- Implementation costs that average only 40% of the industry average
- Leading-edge, proven Web services framework for a flexible, extensible, and scalable service-oriented architecture
- Unparalleled Siebel expertise and a track record of 100% customer satisfaction

Leading-Edge Development Tools Provide Critical Functionality

aMind Solutions has developed tools specific to Siebel solutions to enable better testing of the solution, expedite rollout, and provide additional Web-based capabilities beyond the out-of-the-box feature set delivered with the Siebel solution. These tools include:

- Regression testing tools for products and pricing
- Environment migration (development-test-production) validation and focused difference tools “*why doesn't this work in test?*”
- Web self-service J2EE-based, service-oriented architecture framework for deploying Siebel capabilities on Siebel 7.8 and beyond

About aMind Solutions

Founded by former Siebel engineers, architects, and managers who were directly involved in the design and deployment of the Siebel Order Management and Customer Care solutions, aMind Solutions is the market leader in implementation and consulting services for Siebel CRM solutions. Ensuring the successful, cost-effective, and highly-maintainable deployment of end-to-end order capture solutions, aMind Solutions offers unparalleled expertise, leading-edge software solutions, and best-in-class methodologies that have resulted in our clients enjoying a 100% success rate. Visit www.amindsolutions.com for more information.